

# PALANTIR (PLTR)

AI & Data Analytics Software | Government & Commercial Platforms

AI software platform scaling across government and commercial customers with elite margins, cash flow, and balance sheet strength.

|                           |            |
|---------------------------|------------|
| CURRENT PRICE             | MARKET CAP |
| \$128.47                  | \$330.3B   |
| TICKER: <span>PLTR</span> | NASDAQ     |

|                |              |                |                 |            |              |
|----------------|--------------|----------------|-----------------|------------|--------------|
| REVENUE GROWTH | U.S. REVENUE | ADJ. OP MARGIN | ADJ. FCF MARGIN | RULE OF 40 | CASH / DEBT  |
| +85% YoY       | \$1.28B      | 60%            | 57%             | 145%       | \$8.0B / \$0 |

BUSINESS MOMENTUM DASHBOARD

RevenueNet IncomeMargin

| Quarter | Revenue (\$B) | Net Income (\$B) | Margin (%) |
|---------|---------------|------------------|------------|
| Q1'25   | 0.824         | 0.21             | 24%        |
| Q2'25   | 1.09          | 0.338            | 33%        |
| Q3'25   | 1.18          | 0.488            | 40%        |
| Q4'25   | 1.4           | 0.618            | 43%        |
| Q1'26   | 1.63          | 0.87             | 53%        |

Sources: Palantir official quarterly releases / investor materials; margins calculated from revenue and GAAP net income.

RULE OF 40

145%

Revenue growth plus adjusted operating margin. Above 40 is strong; 145% is elite.

BALANCE SHEET

95/100

Debt-free with roughly \$8.0B in cash, equivalents, and U.S. Treasury securities.

KEY FINANCIAL SNAPSHOT

|                        |                     |
|------------------------|---------------------|
| Q1 Revenue             | \$1.63B (+85% YoY)  |
| U.S. Revenue           | \$1.28B (+104% YoY) |
| U.S. Commercial Growth | +133% YoY           |
| GAAP Net Income        | \$871M              |
| GAAP Net Margin        | 53%                 |
| Adjusted Op Margin     | 60%                 |
| Adjusted FCF Margin    | 57%                 |
| Cash / Debt            | \$8.0B / \$0        |

7 FUNDAMENTAL PRINCIPLES

|            |       |                                          |
|------------|-------|------------------------------------------|
| Growth     | 10/10 | Revenue +85%; U.S. commercial +133%.     |
| Moat       | 9/10  | Deep integrations and switching costs.   |
| Management | 8/10  | Strong execution; polarizing leadership. |
| Margins    | 10/10 | Elite operating and FCF margins.         |
| Cash Flow  | 10/10 | Exceptional adjusted free cash flow.     |
| Risk       | 8/10  | Business risk reduced by cash flow.      |
| Valuation  | 6/10  | Premium multiple risk remains.           |

TOTAL SCORE61/70

VALUATION

|               |          |
|---------------|----------|
| Current Price | \$128.47 |
| Market Cap    | \$330.3B |
| P/E           | 144.3x   |
| EPS           | \$0.89   |

Valuation is one input. Weigh it against growth, margin quality, balance sheet, and execution.

CATALYSTS / RISKS

Catalysts

- AIP adoption driving workflow spend.
- U.S. commercial and government expansion.
- Large deal activity and margin leverage.

Risks

- Valuation compression if growth cools.
- Government budget/political contract risk.
- Competition from hyperscalers/software.

THEESIS BREAKERS

- Revenue growth slows sharply.
- Rule of 40 leaves elite range.
- Margins compress for multiple quarters.

PRACTICAL INCOME INVESTING VERDICT

|           |                          |
|-----------|--------------------------|
| CATEGORY: | Elite Compounder         |
| QUALITY:  | A+                       |
| VAL/RISK: | Premium / Valuation Risk |
| ACTION:   | Accumulate on weakness   |